A MESSAGE FROM THE PRESIDENT & CEO

I was honored to lead Family Gateway in 2019, a year of continued growth and leadership for the agency. A few highlights included:

• Acting as the designated access point for families with children experiencing homelessness in Dallas County.
• Diverting 750 families from shelter by finding a less expensive alternative (i.e. eviction prevention, family reunification).
• Receiving recognition from the Metro Dallas Homeless Alliance as the primary driver of a 10% reduction in family homelessness in our Continuum of Care.
• Opening the Simmons Family Gateway Resource Center to house all non-shelter services, increasing capacity at our emergency shelter.
• Being the only agency in Texas to receive a 2019 award from the Bezos Day One Fund; a national advisory panel hand-selected recipients from across the country for this one-time grant to be spent over five years.
• Continuing to fill a critical gap in our community by serving families of all types and sizes, keeping the family unit together and working with them as they are.

With your help, we will continue to do our best to support families with children experiencing homelessness in Dallas.

Ellen Magnis

A MESSAGE FROM THE CHAIRMAN OF THE BOARD

It was a privilege to serve as the Chairman of Family Gateway’s Board of Directors in 2019. This year, we grew into our leadership role as the designated service access point in Dallas County for families with children experiencing homelessness. Thanks to a few incredible donors, we were able to open the Simmons Family Gateway Resource Center. This new facility allows us to better serve the tremendous needs that exist in our community. In 2019, we received 4,600 calls for assistance through the Homeless Crisis Helpline and identified approximately 1,600 families as literally or imminently homeless, representing an estimated 4,800 children. The strength and resilience displayed by these children and families is what keeps us going. While I am proud of Family Gateway’s many accomplishments made this past year, there is still so much more to be done. As long as there are children sleeping in cars or on the streets, our work is not over. Together, we must continue to provide life-changing solutions for the most vulnerable children and families in our city.

Alex Sharma
Family Gateway serves as the point of entry (access point) in Dallas County for families with children experiencing or near homelessness. The Assessment & Diversion team answers Helpline calls, assesses families for needs, and determines the appropriate intervention.

In 2019, we fielded more than 4,600 calls through the Homeless Crisis Helpline or through walk-ins.

700 callers were helped immediately with referral to an appropriate resource.

3,400 families received a preliminary screening to determine the urgency of their needs and eligibility for services.

Pre-Screening Assessments -
To Determine Service Eligibility and Urgency of Service Need

- Not eligible for emergency shelter services or HUD housing targeting homeless; these families were given a resource packet and asked to call if their situation changed.

DATA DERIVED FROM THE HOMELESS CRISIS HELPLINE (1-888-411-6802) INTENDED FOR THOSE SEEKING EMERGENCY SHELTER:

- 1,600 families with children were determined to be literally or imminently homeless. This is an estimated 4,800 children.

- 1,100 families with children were determined to be “doubled up” with other family members but in no immediate need of leaving. This is an estimated 3,300 children.

750 families were diverted from shelter by finding a less expensive alternative (i.e. family reunification, eviction prevention).
More than 300 families needed a short-stay in a hotel until shelter space became available.

Our mission is to provide stability and life-changing supportive services to children and families affected by homelessness.

4,851 individuals (including 2,979 children) from 1,607 households were served in 2019.

SERVICES PROVIDED

- ASSESSMENT & DIVERSION
- CASE MANAGEMENT
- EMERGENCY SHELTER & SUPPORTIVE HOUSING
- EDUCATION PROGRAM

EMERGENCY SHELTER AND SUPPORTIVE HOUSING

746 families were served through our emergency shelter/overflow program and supportive housing.

Our emergency shelter operated at 184% of capacity, on average, overflowing into crisis rooms at the shelter and inexpensive hotels during inclement weather.

Length of stay in shelter ranged from 7 to 365 days (average was 69 days), pointing to the complexity of housing larger families or those with multiple barriers to housing.

More than 300 families needed a short-stay in a hotel until shelter space became available.

EMERGENCY SHELTER PROGRAM

- 69% Families exited from shelter into positive housing

SUPPORTIVE HOUSING PROGRAMS

- 99% Families remained stably housed
- 55% Families increased their income

65% HUD Benchmark

77% HUD Benchmark

20% HUD Benchmark
86% of families were headed by a single parent.

61% of clients were children.

*Experiencing homelessness with children is already traumatic; that it so clearly disproportionally affects African American families tells us that entire underlying systems for education, health, housing, and employment are terribly broken.
In order to manage our tremendous growth, we opened the Simmons Family Gateway Resource Center for all non-shelter services in October of 2019. Our high-volume Assessment and Diversion practice is now housed here at a neutral location for easier triage to all family-serving shelters. Supportive housing case managers, administration, and vocational case management are also offered at the new Simmons Family Gateway Resource Center. By moving non-shelter services, we increased our shelter capacity by adding beds to what was previously used as office space.

Thank you to two anonymous donors for helping us expand our services to assist more families than ever before.
VOLUNTEERS
In 2019, 2,824 volunteers (including 949 new volunteers) donated 6,580 hours of their time, saving us approximately $167,329.

DAY to PLAY
The second annual DAY to PLAY was Saturday, April 27 at the AT&T Performing Arts Center - Annette Strauss Artist Square. More than 500 attendees enjoyed bounce houses, lawn games, live music, and arts and crafts from local nonprofit agencies.

SPECIAL EVENTS
NET REVENUE: $675,798

6TH ANNUAL
GATEWAY to OPPORTUNITY LUNCHEON
The 2019 Gateway to Opportunity Luncheon was Thursday, September 26 at the Omni Dallas Hotel. Nearly 800 attendees heard an inspiring message from Daymond John, co-star on ABC's Shark Tank.

Photo: Daymond John with event co-chairs Selwyn Rayzor (left) and Juanita Harris (right)
2019 BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

Alex Sharma
Board Chair

Gary Moor
Board Vice-Chair

Selwyn Rayzor
At-Large Board Member

Steve Martin
Treasurer

Exa Whiteman
At-Large Board Member

Mirjam Kirk
Secretary

Stephen Hipp
Immediate Past Chair

DIRECTORS

Jennifer Austin
Justin Bailey
Jennifer Holmes Fahrenbruch
Michelle Frymire
Juanita Harris
Shanjula Harris
Anne M. Johnson

Kamini Mamdani
Mika Manaster
Paula Miltenberger
Deanna Reyna Munoz
Almas Muscatwalla
Doug Ness

Joe Norville
Charles O’Connell
Gretchen Pollom
Bryon Romine
Amy Warren
Yulise Waters
Paul Wilson
AFFORDABLE HOUSING BOARD

Doug Ness
Board Chair & President

Jill Bindler

Kristy Bowen

Katina S. Brooks

Bay Miltenberger

ADVISORY BOARD

Stephen Hipp
Chairman

Deborah Ackerman
Leslie Benners
Dianne Bosler
Rick Deitch
Nancy Halbreich
Janie McGarr

Regina Montoya
Kelly Shearrer
Michelle Spangler
Whitney Strauss
Mark Taylor
Paul Wilson
$0.85 of every dollar donated went towards our programs and services.

## FINANCIALS

Consolidated Statement of Financial Position
December 31, 2019

### Assets

**Current assets:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$4,492,083</td>
</tr>
<tr>
<td>Certificates of deposit</td>
<td>502,028</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>78,082</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>284,999</td>
</tr>
<tr>
<td>Prepaid expenses and deposits</td>
<td>33,263</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>5,390,455</strong></td>
</tr>
</tbody>
</table>

| Pledges receivable | 50,000 |
| Developer fee receivable | 1,055,000 |
| Property and equipment, net | 1,219,743 |
| **Total assets**   | **$7,715,198** |

### Liabilities and Net Assets

**Current liabilities:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$338,263</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>65,527</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>403,790</strong></td>
</tr>
</tbody>
</table>

**Net assets:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without donor restrictions</td>
<td>5,627,266</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>1,684,142</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>7,311,408</strong></td>
</tr>
</tbody>
</table>

**Total liabilities and net assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>$7,715,198</strong></td>
</tr>
</tbody>
</table>
## Financials

### Consolidated Statement of Activities

#### December 31, 2019

<table>
<thead>
<tr>
<th>Revenue and support:</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$4,228,879</td>
<td>$1,259,999</td>
<td>$5,488,878</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>565,984</td>
<td>-</td>
<td>565,984</td>
</tr>
<tr>
<td>Government grants</td>
<td>1,114,753</td>
<td>-</td>
<td>1,114,753</td>
</tr>
<tr>
<td>Special events (net of direct costs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>of $130,270</td>
<td>675,798</td>
<td>-</td>
<td>675,798</td>
</tr>
<tr>
<td>Rental income</td>
<td>63,640</td>
<td>-</td>
<td>63,640</td>
</tr>
<tr>
<td>Interest income</td>
<td>31,173</td>
<td>-</td>
<td>31,173</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>766,624</td>
<td>(766,624)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total revenue and support</strong></td>
<td>7,446,851</td>
<td>493,375</td>
<td>7,940,226</td>
</tr>
</tbody>
</table>

| Expenses:                                  |                           |                         |       |
| Program services                          | 4,006,347                 | -                       | 4,006,347 |
| Management and general                    | 370,938                   | -                       | 370,938 |
| Fundraising                               | 333,087                   | -                       | 333,087 |
| **Total expenses**                        | 4,710,372                 |                         | 4,710,372 |

| Change in net assets                      | 2,736,479                 | 493,375                 | 3,229,854 |

| Net assets at beginning of year           | 2,890,787                 | 1,190,767               | 4,081,554 |

| Net assets at end of year                 | $5,627,266                | $1,684,142              | $7,311,408 |
DONOR GIFTS OF $500 OR MORE

Deborah Ackerman
Tad Adrian
Monica Aguilar
Laraib Ahmed
Wasan and Kasim Alfalahi
Allegis Group Foundation
All Saints Catholic Church
All Saints Women’s Organization
Carolyn and Kenneth Anderson
Moll and Charlie Anderson
Zachary Anderson
Anonymous
A-Plus Meeting & Incentives
AT&T Services, Inc.
Jennifer and Judd Austin
B. B. Owen Trust
Justin Bailey
Heather and Ray Balestri
Francys Ballenger
Bank Of America-Merrill Lynch
The Baron and Blue Foundation
Carmen and Gary Barrett
Suzanne Bartolucci
Harry W. Bass, Jr. Foundation
Allison Battiste
Sherry Batts
BBVA Compass
Jerry Beene
Ben E. Keith
Leslie and David Benners
Jorge Bernal
Bezos Day 1 Fund
The Biewenga Family
Rebecca and Keith Bilbrey
Lindsay and George Billingsley
Vicki D. Blanton
Ashley and Michael Bluton
Carla Bolden
Dianne and Jim Bosler
Boston Financial Investment Management
Kristy and Taylor Bowen
Katherine and Rick Bower
Susan Strauss Breen Family Foundation
Bregal Sagemount
Milton Brooks
Mason Brown Family Foundation, Inc.
BTH Bank, N.A.
Buffalo Soldier Motorcycle Club
Central Frontier
Carrie Bulgier
Karen Burhans
Richard Buzzard
Joe Irvin Callaway
Capital for Kids
Sue and Chuck Carey
Katherine Carmody Charitable Trust
Mary and William Carroll
Kelly Carter
Cinemark
Citizens State Bank
Lisa and Russell Cobb
Jill and Jim Cochran
Carolyn and Jeff Cole
Commercial Bank of Texas, N.A.
Compatriot Capital, Inc.
Nancy Conners
Nina Cortell
CrossFirst Bank
Tiffany and Mark Cuban
David Culley
Dallas Morning News Charities
Dallas Stars Foundation
DART (Dallas Area Rapid Transit)
Christie and John Davis
Rebecca De La Cruz
Janese and Rick Deitch
Shannon and Jason Dodd
Michelle and Chris Dupre
Brittney and Jay Dyer
Lindsey and Jonathan Dyer
Sarah and Steve Eck
Elevate Credit Service
Alisa and Steve Ellis
Ennis Family Foundation
Catie and Aaron Enrico
Gwen Evans, RyanWest, LLC - A Premier Tax Services Firm
Jen and Jeff Fahrenbruch
Jacob Feinstein
Finn Family Foundation
Firehouse
First Unitarian Church
First United Methodist Church of Dallas
Tiffany and Ryan Fisher
Allison Freeman
Michelle and Rich Frymire
Gary and Renee Gadson
Cheri Gambow
Delmy Garcia Taylor
Jane Gard
John Garza
Hyun Gee
Katie and Scott Goldberg
Goldman Sachs & Co. Matching Gift Program
Joyce Goss
Kara and Randall Goss
Lisa and William Griffin
Rob Grovenstein
Sallie and Cavan Groves
Darrell Guy
Kristin Haley
HALL Group
Hamon Charitable Foundation
Juanita Harris
Nathan Harris
Orville Harris
Thomas Harvey
Haynes and Boone, LLP
Linda Joanne Helton and Harvey Mitchell
Melissa and Jeb Hensarling
Susan Hensarling
Karyn Herltz
Stephen Hipp and Brian Rogers
Margaret Hirsch
The Hirsch Family Foundation
Hollee and Zac Hizrel
Graham and Carolyn Holloway
Family Foundation
The Horchow Family
Florence Hosanna
Susan and Thomas Howley
Jennifer and David Hull
Hunton Andrews Kurth
InspirASIAN
Clay and Lara Jenkins Foundation
John 3:16 Ministries Foundation
Natalie Johnson
Anne and Senator Nathan Johnson
Paul Johnston
Robert Jones
Alan Jurcak
Fannie and Stephen Kahn Charitable Foundation
Louise W. Kahn Endowment Fund
Jon Karp
Karen Kassanoff
Carol and William Kelley
Kennington Family Philanthropic Fund
Kimberly-Clark Foundation
Kimley-Horn Foundation
King of Glory Lutheran Church
Andrea Kirby
Mirjam and Chris Kirk
Jo and Scott Kirksey
Kevin Kirksey
Stacy Kitchens
Kline Family Foundation
James Knight
Shelli and Brandon Knutson
Taylor and Ashton Kouzbari
Kozmetsky Family Foundation
KPMG LLP
Leslie and Bob Krakow
Lisa and Peter Kraus
Manu Kurian
Tracy and Ben Lange
Michael Lattanzi
Gina and Michael Levy
Liberty Mutual
Brian Lillard
Renee Lorenz
Sarah and Alan Losinger
Barbara and Joseph Lozzi
W. P. and Bulah Luse Foundation
Wajiha Maan
Jessica and Kenneth Macintosh
DONOR GIFTS OF $500 OR MORE

Ellen and Rick Magnis
Mandy and Clayton Main
Kamini and Malik Mamdani
Mika Manaster
The Manning & Napier Foundation, Inc.
Meg and Troy Manson
Randy Marcel
Mariner Investment Group
Jennifer and Steve Martin
Matthews Southwest
Maverick Capital Foundation
Granville McAnear
Crisy and David McAtee
Ashley McConkey
Stephanie McDermott
Janie and Cappy McGarr
Kathryn McGarr
Maureen and Mike McGinn
Alicia McKenley
Pebble McKenzie
Shannon McSpadden
Metro by T-Mobile
Amy Michie
Midway Hills Christian Church
David Miller
Natalie Miller
Charles Milliron
Milton Millman, III
Tricia and Joseph Mills
Joy and Randall Miltenberger
Paula and Bay Miltenberger
Mineola Community Bank
Moody Foundation
Minda and Gary Moor
Kristin and Brian Moore
Leigh and Jeff Morales
Stephanie Morrison
Harry S. Moss Foundation
NABS/TMC Inc and Troopers
Motorcycles Club, Inc.
Sandy Nachman
Courtney and John Paul Naudo
Susan and Doug Ness
Network for Good
Lauri Newblom
NexBank
Nichols Family Foundation
Valerie and Brad North
North Dallas Bank & Trust Co.
North Texas Chevy Boyz & PM Standley Motorcars
NorthMarq Capital
Northway Christian Church
Lee Ann and Joe Norville
Dirk Nowitzki Foundation
Jessica and Dirk Nowitzki
Alice and Erle Nye
Oakview Capital Management
Marilee and Charlie O'Connell
Ogletree Law Firm
Brittany and Jamize Olawale
Olicon, Inc.
John Olsen
The Options Clearing Corporation
ORIX Foundation
Carrie S. Orleans Trust
Debra Osborn
David Osborne
Thomas O'Toole
Claire Palmer
Harish Patel
Lena Paul
Pediatric Enterprises of Texas, Inc.
PepsiCo Foundation Employee Giving Campaign
Nancy Perot and Rod Jones
Perot Foundation
Mike Peterson
Karen Peycke
Shay Phillips
Ashley Pitts
Kristel Polder and Matt Rowley
Joan and Robert Pollock
Gretchen Pollo and Chris Bautista
Gayle and David Porter
Kellye and Jeff Price
Raising Cane's Chicken Fingers C286
Karen and Brad Raitz
Selwyn Rayzor and Rich Moses
Shannon Reed
Rees-Jones Foundation
Katherine and Eric Reeves
Regions Bank
Suzi and Paul Reilly
Renovo Capital, LLC
James Riddle
Nancy and James Riddle
Ann and Bryon Romine
Mary and Timothy Rooney
Lorrie Rowell and Merle Patterson
Nikki and Steve Rumsey
Alisan and Ben Rutland
Michael Sammons
Jeff Sangalis
Santander Consumer USA
Betty and Brian Schultz
Michelle and Chris Scowden
May Sebel
Elizabeth and Gaurav Seth
Nainesh Shah
Gowri and Alex NK Sharma
Karen and Kelly Shearring
Becky and Scott Sherwood
David Shiring
Cindy Simmons
Julia Simon
Libby and Jacob Smith
Solender/Hall, Inc. Commercial Real Estate Services
Janice Sooudi
Lauren Souls and Tim Burns
Michelle Spangler
Spreetail Foundation - New Beginnings
St. Ann Catholic Parish
Larry Stewart, Jr.
Meghann and Matt Strickland
Alan and Shirley Tallis
Ashley and Jed Tanner
Lisa and David Tatum
Mark Taylor
Davuth and Thao Te
Temple Emanu-El
Texas Bank and Trust
Texas Capital Bank
Texas Women's Foundation
Emily and Toby Thomas
TI Foundation
Title Partners
Bennie Torres
Trinity Green Services
United Way of Metropolitan Dallas, Inc.
US Bank Commercial Real Estate
Sam Utay
Kelly and Richard Varalla
Elizabeth and Mark Varhaug
Sue Wagley
Kay and Dennis Walo
Phil and Bo Warnick Family Charitable Fund
Amy and Keley Warren
Yulise Waters
Leslie and Geoffrey Wayne
Alison and Michael Weinstein
Wells Fargo
Wells Fargo Commercial Real Estate
Sarah and Daniel Wentworth
Eva Whiteman
Kate Wilkinson
Alisha Williams
Hardmon Williams
J.L. Williams Foundation, Inc
Danielle Wilson
Vickie Wise
Lea and Leo Yancey
Cindy and Kraig Yarbrough
M.B. and Edna Zale Foundation
Sarah Katherine and John Zavala
Lauren Zlotky
Sara Marie Zoccola
Zonta Club of Dallas
Jeffrey Zwiebel

Every effort was made to ensure a correct listing of donors. We apologize for any mistakes.
“Thank you for helping me and my children. What you have done for us will never be forgotten. Family Gateway helped us see the better side of life.”

-Former Guest

FAMILYGATEWAY.ORG

If you or someone you know is experiencing a homeless crisis, please call 1-888-411-6802 (Option 3).

711 S. S T. PAUL ST., DALLAS, TX 75201 | P: 214-823-4500