



*Empowering children & families
affected by homelessness*

2017 ANNUAL REPORT



A MESSAGE FROM THE CHAIRMAN OF THE BOARD

I was honored to serve as Chairman of the Board for Family Gateway in 2017, another year of growth and success for the agency. Family Gateway continues to play a unique role in the community by serving families of all types and sizes, keeping the family unit together and working with them as they are. In July, our implementation of Dallas' first assessment and diversion program aligned our operations with national best practices and paved the way for other organizations in the area. Amid these new developments, the perseverance, joy, and hope displayed by our families in the face of trauma was our greatest inspiration. While I am proud of the many accomplishments made this past year, there is still much to be done. Together, we must continue this important work to bring stability and hope to children and families affected by homelessness in our city.

Anne Johnson

A MESSAGE FROM THE CEO

2017 was a year marked by significant progress and change, keeping the best interests of our children and families at the center of every action and decision. This past year, we greatly expanded our services to play a more substantial role in the community and to serve more families than ever before. Mid-year, we were selected as the point of entry (triage point) in Dallas County for families with children experiencing or near homelessness. This opportunity led to the implementation of a new model, incorporating our very own assessment and diversion program. With six months of data from this new model, we are confident that we will serve triple the number of families as our old model. While we are honored to be a part of the solution for our community and for families with children affected by homelessness, we know that we are only a small piece of the puzzle. A piece that we are both grateful and humbled to fill.

Ellen Magnis

The mission of Family Gateway is to provide stability and life-changing supportive services to children and families affected by homelessness.

SERVICES PROVIDED



ASSESSMENT & DIVERSION



EMERGENCY SHELTER & SUPPORTIVE HOUSING



CASE MANAGEMENT



ADULT & CHILDREN'S SERVICES

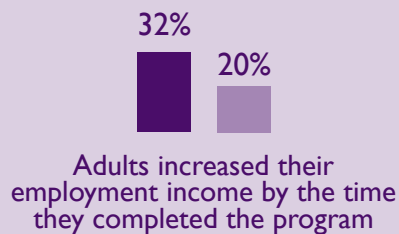
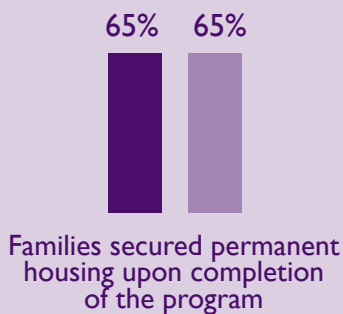


EDUCATION PROGRAM

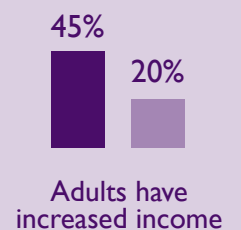
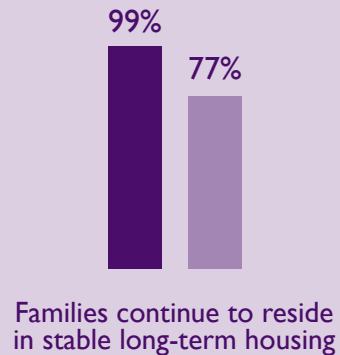
SHELTER AND SUPPORTIVE HOUSING

Family Gateway served 387 families (818 children) in emergency shelter and supportive housing.

EMERGENCY SHELTER PROGRAM

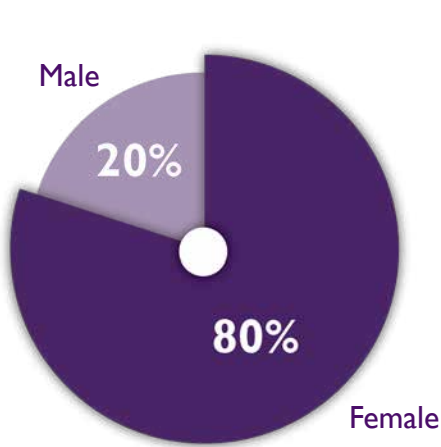


PERMANENT SUPPORTIVE HOUSING PROGRAM

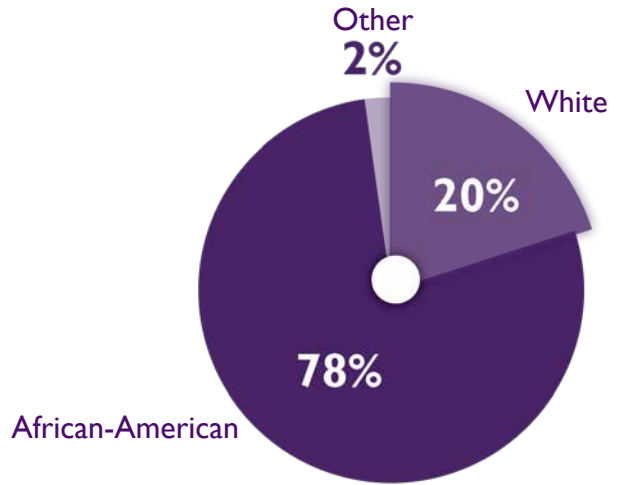


■ Family Gateway ■ HUD Benchmark

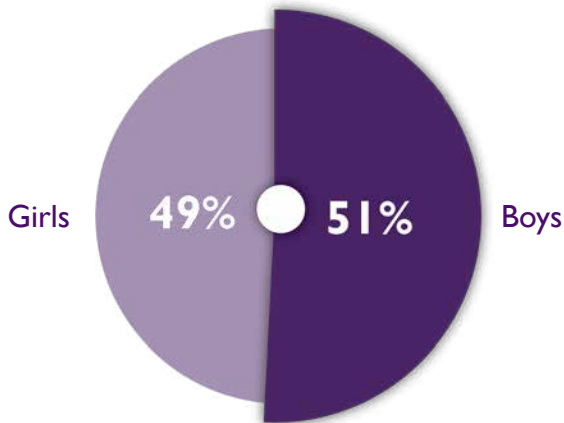
NUMBERS AND DEMOGRAPHICS



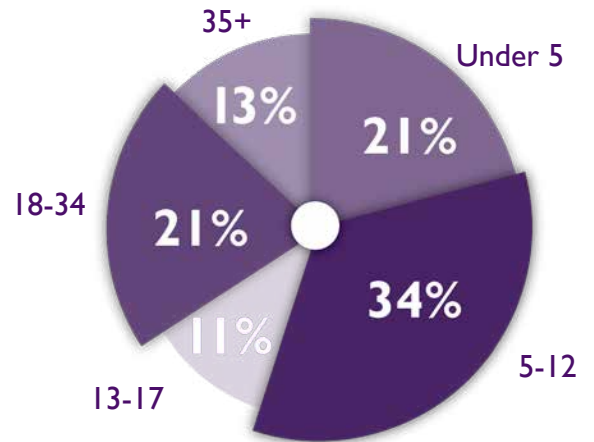
GENDER OF ADULTS



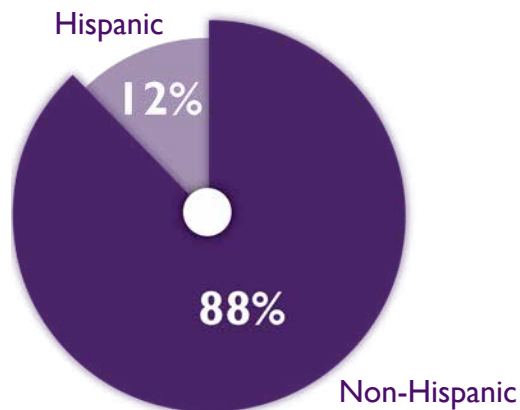
RACES



GENDER OF CHILDREN



AGES



ETHNICITIES

90% of families were headed by a single parent.

66% of clients were children.

In July of 2017, we implemented a new program to align with national best practices:

ASSESSMENT AND DIVERSION

As the first shelter in Dallas to adopt this best practice, we now screen callers seeking assistance to determine if there is a way to divert them from shelter by providing services to them where they are or with a family member. This leaves scarce shelter space available for those with no other options.



On an annual basis, this new model serves more than three times the number of families as our old model using about the same budget.

85% of families exited from diversion case management with a positive housing experience (i.e. rapid rehousing, transitional housing, permanent supportive housing).

VOLUNTEERS

In 2017, 2,684 volunteers donated 5,830 hours of their time, saving us approximately \$140,736.



4TH ANNUAL GATEWAY to OPPORTUNITY LUNCHEON

The 2017 Gateway to Opportunity Luncheon presented by MetroPCS was Thursday, September 7 at the Omni Dallas Hotel. Nearly 1,200 guests attended to hear from keynote speaker, former First Lady Laura Bush.

**RECORD-BREAKING
NET REVENUE:
\$796,356**

2017 BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

Anne M. Johnson
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Stephen Hipp
Secretary

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Board Vice-Chair

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Steve Martin

Gary Moor
Doug Ness
Gretchen Pollom
Selwyn Rayzor
Bryon Romine
Paul Wilson

AFFORDABLE HOUSING BOARD

Doug Ness
Board Chair & President

Trey Bailey

Jill Bindler

Kristy Bowen

Katina S. Brooks

FINANCIALS

Consolidated Statement of Financial Position
December 31, 2017

Assets

Current assets:

Cash	\$	2,396,035
Accounts receivable		133,656
Pledges receivable		53,267
Due from related party		419,932
Prepaid expenses and deposits		23,215
Total current assets		<u>3,026,105</u>
Developer fee receivable		367,300
Property and equipment, net		916,550
Total assets	\$	<u><u>4,309,955</u></u>

Liabilities and Net Assets

Current liabilities:

Accounts payable and accrued expenses	\$	74,268
Deferred revenue		22,155
Due to related party		491,527
Total current liabilities		<u>587,950</u>

Net assets:

Unrestricted:		
Board designated for education		12,011
Undesignated		2,509,085
Total unrestricted net assets		<u>2,521,096</u>
Temporarily restricted		1,190,909
Permanently restricted		10,000
Total net assets		<u>3,722,005</u>
Total liabilities and net assets	\$	<u><u>4,309,955</u></u>

\$0.85 of every dollar donated went towards our programs and services.

FINANCIALS

Consolidated Statement of Activities
December 31, 2017

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Revenue and support:				
Contributions	\$ 2,087,593	\$ 233,500	\$ -	\$ 2,321,093
Government grants	684,546	-	-	684,546
Special events (net of direct costs of \$83,635)	796,356	-	-	796,356
Rental income	53,050	-	-	53,050
Investment income	7,805	-	-	7,805
Developer fee income	367,300	-	-	367,300
Other income	39,663	-	-	39,663
Net assets released from restrictions	83,721	(83,721)	-	-
Total revenue and support	<u>4,120,034</u>	<u>149,779</u>	<u>-</u>	<u>4,269,813</u>
Expenses:				
Program services	3,248,586	-	-	3,248,586
Management and general	250,416	-	-	250,416
Fundraising	332,020	-	-	332,020
Total expenses	<u>3,831,022</u>	<u>-</u>	<u>-</u>	<u>3,831,022</u>
Change in net assets	289,012	149,779	-	438,791
Net assets at beginning of year	<u>2,232,084</u>	<u>1,041,130</u>	<u>10,000</u>	<u>3,283,214</u>
Net assets at end of year	<u>\$ 2,521,096</u>	<u>\$ 1,190,909</u>	<u>\$ 10,000</u>	<u>\$ 3,722,005</u>

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Every effort was made to ensure a correct listing of donors. We apologize for any mistakes.

"Thank you for helping
me and my children.
What you have done for us
will never be forgotten.
Family Gateway has
helped me see the
better side of life."

-Former Guest

FAMILYGATEWAY.ORG

If you or someone you know is experiencing a
homeless crisis, please call 1-888-411-6802 (Option 3).

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